

Finland Cooperative Board Meeting November 12, 2020. Zoom meeting. Present: Sue Rian, Honor Schauland, Beverly Nowacki, Julia Kloehn, Andy Gomez, Manager Karl Klinker

Meeting called to order at 6:31 pm.

Motion to accept Oct 8th meeting's minutes. Motion by Julia, seconded by Sue, all in favor, motion passes.

Treasurer's report - \$640.66 in Board account. No problems logging in like last time. Sue motions to accept, Bev seconds, all in favor, motion passes.

Shares to approve or sign? There are a couple. Andy and Honor will have to approve and sign - after Sunday the 15th Karl will have them ready. We'll need to approve the names at the next meeting so they will be in the minutes.

Manager's report - Slowed right down, typical. Gas pumps have been down for nearly a month. Put in new lip seals, and the pump is still leaking when it's engaged, will put in new seals or possibly the shaft is bent so it won't seal anymore. May have to buy a pumping mechanism. Possibly \$1-3,000 for that. No date for that maintenance. Got mechanic's phone number so can check the status. Usage is still about where it was - this isn't ruining the consumption of fuel, but would be nice to get it up as soon as possible. Roger Peterson construction got the footings in for the roof structure extension that will cover the walkin freezer. Go over the snapshot report. Blending fuel now slowly. Not quite to 50/50. Jonathan has been on board for almost a month - going well. He's catching on to register, streamlining shelf tags - scanning orders now. COVID tests have slowed down some of the training. He learned the drawer, doing deposits. 221 Active Members - so would need 22 people for a meeting quorum or voting. We have addresses for nearly all of them. So if the Board gets a ballot and letter together, Karl has the financial report nearly ready and that can all be mailed out and folks can come into the store.

Andy will write a letter to membership with updates on what has been going on, send it to Honor and she will format it onto letterhead. Karl/Honor will make up ballots and print at the Co-op. Need dates- next meeting Dec 10, voting until Dec 9th, mailing by Nov 23rd to give time. Receipt drawing for incentive - \$250. Ad in NSJ. Ad on FB page. Ballots and reports in the store. Ads should mention that voting is possible in person in the store with store purchase with your membership card.

Questions about new employees and how the team works together. They are doing well - working well together. Questions about masks and how enforcement has been going. Easier since things have slowed down and people have gotten more used to it.

No word on who bought the property across the road. Karl will call the realtor again.

Question about accounts receivable reports - the old one was not useful so Karl didn't give the board that report this month. Karl will let us know when there's a problem. Account #25 still has not paid off her account. He's hoping to talk to her in the store.

Karl would like to have a policy on how far we let a business account go into arrears before we act upon it. Karl will work on this policy for board review. Honor will hunt up the policy on personal accounts - it says no charging.

Karl is thinking about a way to get more people into the store - one day a week could be membership day, where if folks come into the store and use their card they get 5% off (except gas and tobacco). Advertise in NSJ for Nov and Dec and see how it goes. Is there a way to track it's success.? POS allows that. Karl will make a report for the January meeting.

<Karl signs out of the meeting>

Manager Review Committee - Board goes over performance review document created by the committee. Committee tried to prioritize items that are needed sooner rather than later. Discuss how to implement and incentivize each item that needs to get done. Bev will make additions to the document and the Board will review and discuss in the next week. Board agrees that the store will pay for management training.

MNDOT finally got the sign up on Highway 61! Looks good!

Andy will go talk to Teresa Anderson in person about joining the board.

Next regular board meeting will be December 10th at 6:30 pm. Zoom. **Honor will send a link.**

Sue moves to adjourn. Bev seconds, all in favor, motion passes. Meeting adjourns at 7:50 pm.

Respectfully submitted,

Honor Schauland, Secretary